

ALLAN GRAY EQUITY FUND

Fact sheet at 31 January 2007

Sector: Domestic - Equity - General
Inception Date: 1 October 1998
Fund Managers: Stephen Mildenhall, Arjen Lugtenberg, Duncan Artus, Ian Liddle, Delphine Govender, Orbis Investment Management Limited

The Fund aims to earn a higher total rate of return than that of the average of the South African equity market as represented by the FTSE/JSE All Share Index, including income without assuming greater risk. Risk is higher than the Balanced Fund but less than the average general equity fund due to the low risk investment style.

Fund Details

Price: 15 280.30 cents
Size: R 17 486 629 868
Minimum lump sum: R 10 000
Minimum monthly: R 500
Subsequent lump sums: R 500
No. of share holdings: 43

Income Distribution: Bi-annually
01/07/03-30/06/04 dividend (cpu): Total 25.79
Interest 0.65, Dividend 25.14

Annual Management Fee: The monthly charge rate is directly related to the rolling two-year return of the Fund compared with that of its benchmark. The limits are 0-3.42% p.a. (incl. VAT).

Commentary

The benchmark FTSE/JSE All Share Index delivered another strong performance over the last year with a return of 32.2%. This brings the three year annualised return for the market to 36.6%. These levels of returns from equities are clearly unsustainable in the long-term. We have been cautioning for some time that expectations for returns from the market should be tempered. While we have clearly been too conservative to date, we continue to believe that the FTSE/JSE All Share Index currently offers much lower future return prospects and is unlikely to be immune to the increased volatility that inevitably comes from higher equity prices. Nonetheless, we remain confident of our ability to outperform the benchmark index and through our proprietary fundamental research continue to find investments that should generate attractive long-term returns for our investors. Many of these counters are high quality businesses whose earnings are expected to grow faster than the market and which can be acquired at attractive valuations. The Fund has continued to increase its exposure to selected financial shares which represented 27.6% of the portfolio at 31 December 2006. We believe that the earnings of these shares are likely to outperform those of the market over the medium-term and can still be acquired at ratings that are well below that of the market.

Top 10 Share Holdings at 31 December 2006*

JSE Code	Company	% of portfolio
MTN	MTN Group	11.57
REM	Remgro	10.18
IMP	Impala	8.76
SBK	Stanbank	8.10
AMS	Angloplat	6.61
SLM	Sanlam	6.17
HAR	Harmony	5.30
ASA	ABSA	4.96
SAB	SAB	4.94
NED	Nedbank	4.29

* The 'Top 10 Share Holdings' table is updated quarterly.

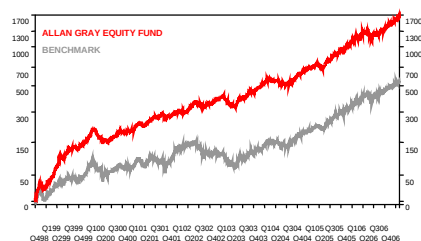
Sector Allocation as at 31 December 2006*

Sector	% of Fund	ALSI
Oil & Gas	1.6	4.6
Basic Materials	26.6	37.5
Industrials	12.4	8.6
Consumer Goods	5.6	13.6
Health	-	1.2
Consumer Services	13.2	7.0
Telecommunications	11.6	5.6
Financials	27.6	21.4
Technology	0.8	0.5
Fixed Interest/Liquidity	0.6	-

*The Sector Allocation Table is updated quarterly.

Performance (net of fees, including income, assumes reinvestment of dividends, on a NAV to NAV basis)

Long-term cumulative performance (log-scale)



% Returns	Equity Fund	Benchmark*
Since Inception (unannualised)	1653.7	536.7
Latest 5 years (annualised)	35.0	23.5
Latest 3 years (annualised)	38.8	36.6
Latest 1 year	34.9	32.2
Risk Measures (Since incep. month end prices)		
Maximum drawdown**	-21.0	-34.4
Annualised monthly volatility	18.2	19.4

* FTSE/JSE All Share Index

** Maximum percentage decline over any period.

Performance as calculated by Allan Gray.

Allan Gray Unit Trust Management Limited

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